



SBRWGA Board Meeting  
Date: Jan 14, 2020  
Time: 1:45 – 3:45 P.M.

## ATTENDEES

Jeanne Osterlund, Pres.	Diane Taylor, Treas.	Joanne Oliver, Sec.	Lorraine Smith, V.P.
M Snowden, League Day	Pam Horwitt, Sponsorship	Trish Kelly, Rules	Mindy Hawkins, Social
C Mihal, Communications	Marci Whitehead, Membership	Alex Anna, HC	Terri Fraser, Webmaster
M Heywood, Communications	Jean Chezek, Past President	Mike Jahaske, Director of Golf	

President Jeanne Osterlund called the meeting to order. An agenda had been previously distributed. Motion was made by C Mihal and 2<sup>nd</sup> by M Snowden to approve the minutes from the last meeting. They were approved and can be posted.

## NEW BUSINESS

- 1. VISION:** Jeanne Osterlund, Pres, shared her vision for SWBRGA for 2020. They are as follows:
  - Slow Down. We have done so much over the past year, let everything settle with the new board.
  - Keep board members in sync. Voice your opinions during the discussion. Remain unified.
  - Keep board meetings to 1 ½ hours to no more than 2 hours.
  - Allow time for each committee chair to report, but keep briefings succinct.
  - Stay focused during meeting. One meeting, no side discussions.
  - Jeanne will be the conduit for all Pro Shop information, as requested by Mike Jahaske, i.e., Special Events
- 2. MEMBERSHIP:** Marcie Whitehead reported on Membership. Suggestions were for more League Clinics by our Pros, beginning in March, at no cost. Mentorship program going well, as more new members are coming into our League. Both Marcie and Diane Taylor will be at the Club Expo to be held on Sat, 2/8, from 1-3pm. Welcome for new members with coffee to be held on Wednesday, 1/15/2020, with 26 new members expected. Going forward, Marcie will continue this gathering for new members.
  - **ACTION:** Marci and Diane to attend Club Expo February 8.
  - **ACTION:** Jeanne and Marci to host New Member Coffee January 15.
- 3. TREASURY:** Diane Taylor had presented the Treasury Report (Exhibit A) and the 2020 Projected Report (Exhibit B), prior to the meeting. The following suggestions were made, but put on hold until we know the amount of Sponsorship \$'s we will have available:
  - Use more \$ toward tournaments
  - Have the Chip-In Club as a regular award, with a budget line on the Treasury Report



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- Purchase something for new members
- Subsidize jackets

**4. SPONSORSHIP:** Pam Horwitt (Cheryl Reddy unable to attend) reported on Sponsorship.

- Currently, we have \$5800.00 from sponsors, with 1 new sponsor, Pride Mechanical, who donated \$1200.00.
- Discussion on clarifying what each level of sponsorship receives. We have four 2-day tournaments that could be for the highest level of sponsorship. Pam and Cheryl to present levels at the next board meeting.
- Relative to Coyote Golf, since they were upset with their level of exposure last year, we discussed offering them a 2-day tournament (President's Cup) and 6 Coyote Queen events for \$1500. They could choose to sponsor a golf cart for a hole-in-one at a tournament. In order to sponsor President's Cup, they will need to make a decision by January 24 so they can be added to the flier.
  - **ACTION:** Cheryl and Pam will contact Robson Corp to secure sponsorship funds for the Member/Guest Event.

**5. HANDICAP:** Alex Anna reported on the continuing changes to the new WHS Handicap System. It was suggested that we all use the hole-by-hole posting, and when the software is de-bugged, all updates will convert.

**6. RULES:** Trisha Kelly suggested that we laminate the local rules for members. She is also working with Google Earth to create maps to show rules on some of our more challenging holes.

**7. TOURNAMENTS:** Lorraine Smith had worked on a flier announcing the President's Cup. This will be updated and will not go out until we know more about the sponsors. (see above) Dates for the President's Cup are 2/18 and 2/19/2020. In order to qualify, you must have played on at least 10 League Days in the prior 12 months. For newer member, there will be a separate Flight that will "Follow the Field" so as not be excluded. They will also pay \$25 to enter that will cover pro shop fee, lunch and payouts for their flight. They will not be eligible to win the President's Cup. EVERYONE who signs up must be able to play both days of the tournament.

**8. SOCIAL COMMITTEE:** Mindy Hawkins discussed the following:

- Luncheon menus for both the President's Cup and the Club Championship.
- The Member/Guest Tournament will be held on 2 days, April 27<sup>th</sup> and 28<sup>th</sup>. Separate prizes will be awarded for each day. Theme – Margaritaville. No cost has yet been determined.



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Discussion was held by the board as to whether this should be a 2 or 4-person team. It was decided that we will stay with a 4-person team this year and vote on the format for next year.

- **ACTION:** Mindy to contact Jason Hatch regarding sponsoring cocktail party and Robson Communities regarding tournament sponsorship for Member Guest.
- **ACTION:** Member Guest details and flier to be developed as soon as enough information is available.

**9. PRO SHOP UPDATE:** Mike Jahaske made us all aware that free bag tags that are available for all Annual Members, and have always been offered. If not an Annual Member, the cost is \$2.00. Carol Mihal and Jeanne Osterlund will put together a sign-up list that will be located in the Pro Shop.

- **ACTION:** Jeanne to work with Mike to develop a series of clinics specifically for SBRWGA beginning in March.
- **ACTION:** Carol and Jeanne to develop sign up sheet for bag tags

**10. FINAL NOTES:** Per Jeanne Osterlund, all Board Member transitions have been completed. Policy & Procedure updates will be held at a later discussion, if required.

**11. ADJOURNMENT:** The meeting adjourned at 3:45 p.m.

Respectfully Submitted,

*Joanne Oliver*

Joanne Oliver, SBRWGA Secretary

Exhibits to Follow:

SBRWGA Treasury Report Dec 29, 2019 – Jan 10, 2020

SBRWGA 2020 Projected Budget Report

Exhibit A  
SBRWGA TREASURY REPORT  
Dec 29, 2019 - Jan 10, 2020

## INCOME STATEMENT

### REVENUE

Sponsorship	\$	2,000.00
Catalina Cup - Tucson National	\$	300.00
<b>TOTAL REVENUE</b>	<b>\$</b>	<b>2,300.00</b>

### EXPENSES

Catalina Cup Entry Fee - Tucson National	\$	300.00
Ringers - 4th Qtr - 5 Gift Cards @ \$10 ea	\$	50.00
SDWGA Dues (2020)	\$	450.00
<b>TOTAL EXPENSES</b>	<b>\$</b>	<b>800.00</b>

<b>NET REVENUE</b>	<b>\$</b>	<b>1,500.00</b>
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## BALANCE SHEET

Checking account balance as of Dec 29, 2019	\$	16,421.21
Net Revenue	\$	1,500.00
Checking account balance as of Jan 10, 2020	\$	17,921.21

## Exhibit B 2020 Budget (Projected)

eff. 1/10/2020

	"Operating" Revenue and Expenses	"Discretionary" Revenue and Expenses	
<b>CHECKBOOK CARRYOVER (on 12-29-19)</b>		<b>\$ 16,421.21</b>	
Less Reserve for Hole in One		\$ (260.00)	
Less Reserve for Team Shirts		(4,955.48)	
Less Dues & Ghin deposit (11-15-19)		(1,695.00)	
Less Dues & Ghin deposit (12-16-19)		(2,060.00)	
Less Sponsorship received prior to 12-29-19		(2,600.00)	
 <b>Unrescricted Carryover</b>		 <b>\$ 4,850.73</b>	
 <b>DUES</b>			
RENEWAL MEMBERSHIP FEES 91@\$50	\$ 4,500.00		
HANDICAP ONLY MBRSHIP FEES 17@\$15	\$ 255.00		
 Sponsorship		\$ 4,600.00	(thru 1/10/20)
 <b>TOTAL REVENUE</b>	 <b>\$ 4,755.00</b>	 <b>\$ 9,450.73</b>	
 <b>EXPENSES</b>			
SOUTHERN DISTRICT FEES 91@\$5	\$ 455.00		
Annual Assoc. fee to AWGA	\$ 30.00		
AWGA Rep meetings	\$ 200.00		
Operating Expenses (signs, stamps, etc.	\$ 400.00		
Recognition (ringers, etc.)	\$ 400.00		
Misc. exp. (Weebly Web, GoDaddy, Rules)	\$ 500.00		
Southern District Obligation	\$ 455.00		
Sunshine Fund	\$ 100.00		
State Medallion	\$ 100.00		
President's Cup		\$ 600.00	
Club Championship		\$ 600.00	
Member/Guest		\$ 2,000.00	
Home and Home		\$ 450.00	
Sadie Hawkins		\$ 600.00	
SBRWGA Solheim		\$ 900.00	
Member/Member		\$ 1,200.00	
Holiday Party		\$ 1,100.00	
Catalina Cup/Hosting		\$ 100.00	
Kachina Dolls/Hosting		\$ 150.00	
Coyote Queen recognition		\$ 200.00	
Option#1 e.g. range balls)		\$ 900.00	
Option #2 (e.g. shirts)		\$ 500.00	

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### Exhibit B (cont'd)

<b>TOTAL EXPENSES</b>	<b>\$ 2,640.00</b>	<b>\$ 9,300.00</b>
<b>Revenue minus Expenses</b>	<b>\$ 2,115.00</b>	<b>\$ 150.73</b>
<b>End of Year Balance (Target \$1500)</b>		<b>\$ 2,265.73</b>