



ATTENDEES

| | | | |
|--------------------------|-------------------------------|--------------------|----------------------|
| Jean Cheszek, Pres. | Jeanne Osterlund, V.P. | Trish Kelly, Sec. | Deb Shelton, Treas. |
| Marlyce Mycka, Events | Sue Wells, Sponsorship | C.J. Kerley, Comm. | Cherie Alfrey, Rules |
| Lorraine Smith, Play day | Stephanie Gaskill, Membership | | |

President Jean Cheszek called the meeting to order. An agenda was previously distributed via e-mail.

OLD BUSINESS

1. TREASURY:

- **Treasury Report:** D Shelton submitted the treasury report (exhibit A). There are no changes.

NEW BUSINESS

2. **BUDGET:** D Shelton provided the operating budget. The budget was revised (see exhibit B) during the meeting in light of new information concerning budgeted vs. actual/expected costs of events, new purchases, sponsorship funding, and end of year residual funds.
 - ✓ **Solheim Cup.** This tournament came in on budget. A “lessons learned” discussion ensued:
 - a. It is suggested that two co-captain positions be created to assist the Captains.
 - b. A more “formal” group photograph should be taken with the sponsor signage and said photo should be presented to the sponsor(s) in print or via e-mail.
 - c. The membership should be instructed on match play “do and don’t’s”.
 - d. The Captains have too much to do between play days. Should we change from a 2 consecutive day event to a 2 consecutive WEEK event?
 - e. We should have alternate plans in the event of inclement weather.
 - ✓ **President’s Cup.** The organizing committee expects to pay out, first, second and third places in 4 flights, plus a \$75 award to the overall winner. J Osterlund has obtained donations from the Pro Shop [5 ball tokens for closest to the pin awards, and 45 minute lesson with both Golf Pros]. M Hawkins has donated a prize. Two-twosome rounds of golf at SBR and 1-foursome round at Eaglesnest (Pebblecreek) have been obtained. Purchases include 2 golf towels and four \$25 gift cards for the Bistro/Pro Shop. Of the \$400 budget, \$275 has been allocated/spent, all toward prizes. The budget will remain at \$400.
 - ✓ **Club Championship.** Some organizational challenges have surfaced as a result of some attendees not participating in lunch during the President’s Cup.
 - **ACTION:** The board approved a \$400 budget increase in the club championship. The Board approved a \$5 per player subsidy.
 - **ACTION:** The board approved \$200 towards the purchase of a multi-year trophy for the new Senior Club Championship division. This trophy will be good for 24 years.
 - **ACTION:** CJ Kerley, moved that we adopt a “all inclusive” per attendee cost for the Club Championship, which covers the \$5 award entry and luncheon. J Osterlund seconded the motion. The motion passed by unanimous vote.

- ✓ **Robson Cup**. A very favorable rate for green fees/carts has been negotiated with the pro shop. Non-residents will get resident rates for practice rounds which they can book 5 days in advance. If eight teams participate, we can anticipate \$10 per person can be allocated towards prizes (\$960). At this time the budget for this event will remain at \$500.
 - ✓ **Home and Home**. This is a fixed, all-inclusive price for all clubs. The budget will be revisited subsequent to the upcoming multi-club meeting which M Mycka will attend.
 - ✓ **Sadie Hawkins, Holiday Party**. No budget change.
 - ✓ **Catalina Cup**. Each person of our 6-person team is responsible for their own golf. As a consequence, there is no budget for it.
 - ✓ **Ryder Cup**. This event is scheduled for Monday June 4. The men's club has obtained a donation from the SBR Sales Office for this event. SBRWGA currently has no budget for it.
 - ✓ **Range Balls**. As the league grows in numbers, so too the cost for range balls.
 - **ACTION**: It was decided to increase the range ball budget to \$900.
 - ✓ **Team Shirts**. With the new Catalina Cup venue, it was suggested we have new team shirts.
 - **ACTION**: The Board approved a \$8 per shirt subsidy towards team shirts.
 - **ACTION**: J Cheszek will recruit Barb Simms to coordinate this effort.
3. **SPONSORSHIP**. All expected sponsorships have now been received, totaling \$6400. It was suggested that in future the sponsorship drive be started earlier so funds arrive earlier in the year. Improvements have been made in sponsor signage. We have a new sign frame that contains interchangeable sections for enlarged sponsor business logos.
4. **MEMBERSHIP FEES**. It was suggested we re-instate the \$80 annual dues for the 2019 season.
 - **ACTION**: This topic will be added to the next General Membership meeting on April 17.
5. **SHOTGUN START TIME**. Mike J has indicated that it may be possible to make a change to the start time for the month of March for next season.
 - **ACTION**: This topic will be added to the next General Membership meeting on April 17.
6. **GUEST DAY**. It was decided to not add a 1-day member-guest play day. Scheduling is an issue.
7. **MAXIMUM HOLE SCORE**. C Alfrey suggested we adopt a specific scorecard reporting process when members exercise a maximum score on a hole. She recommends that the score of 9 be circled in order to differentiate it from a completed hole of 9-strokes. When a card-off is required, a person with a circled hole of 9, will lose to a person who putts out for a 9-stroke hole.
 - **ACTION**: J Cheszek will send out an email to the membership.

ADJOURNMENT: The meeting adjourned at 2:30 p.m.

Respectfully Submitted,



Trisha Kelly, SBRWGA Secretary

Exhibit A

SBRWGA TREASURY REPORT
FEBRUARY 5, 2018 - MARCH 12, 2018

INCOME STATEMENT**REVENUE**

| | | |
|--------------------------|-----------|-----------------|
| Sponsorship | \$ | 2,200.00 |
| New Member Fees-1 @ \$80 | \$ | 80.00 |
| GHIN Only Fees-3 @ \$35 | \$ | 105.00 |
| Lunch-Solheim Cup | \$ | 8.00 |
| Hole-In-One Fund | \$ | 45.00 |
| President's Cup lunches | \$ | 480.00 |
| TOTAL REVENUE | \$ | 2,918.00 |

EXPENSES

| | | |
|---------------------------------------|-----------|----------------|
| Queen of Swings-Tee Prizes | \$ | 43.20 |
| SDWGA Dues-1 Member | \$ | 5.00 |
| Solheim Cup decorations, etc. | \$ | 279.35 |
| Solheim Cup lunches-remaining payment | \$ | 327.82 |
| Postage stamps | \$ | 10.00 |
| AWGA-13@\$30 less credit 6@ \$30 | \$ | 210.00 |
| Sponsor Signs | \$ | 180.45 |
| President's Cup lunches deposit | \$ | 291.41 |
| TOTAL EXPENSES | \$ | 1,347.2 |

NET REVENUE **\$ 1,570.77**

BALANCE SHEET

| | | |
|---|----|-----------|
| Checking account balance as of Feb 5, 2018 | \$ | 8,690.28 |
| Net revenue | \$ | 1,570.77 |
| Checking account balance as of Mar 12, 2018 | \$ | 10,261.05 |

Exhibit B – Working Budget

| Revised 3-13-18 | "Operating" Revenue and Expenses | "Discretionary" Revenue and Expenses |
|---|-------------------------------------|---|
| CHECKBOOK CARRYOVER | | \$ 4,115.00 |
| Less Reserve for Hole in One | | \$ (185.00) |
| Unrestricted Carryover | | \$ 3,930.00 |
| | | |
| DUES | | |
| RENEWAL MEMBERSHIP FEES 64@\$60 | \$ 3,840.00 | |
| HANDICAP ONLY MBRSHIP FEES 23@\$35 | \$ 805.00 | |
| SPONSORSHIP | | |
| Coyote Golf Cars Sponsorship | | \$ 1,200.00 |
| Other Sponsorship | | \$ 5,200.00 |
| | | |
| TOTAL REVENUE | \$ 4,645.00 | \$ 10,330.00 |
| | | |
| EXPENSES | | |
| FULL MEMBERSHIP FEES TO AWGA 64@\$30 | \$ 1,920.00 | |
| HANDICAP FEES ONLY TO AWGA 23@\$30 | \$ 690.00 | |
| SOUTHERN DISTRICT FEES 64@\$5 | \$ 320.00 | |
| Annual Association fee to AWGA | \$ 30.00 | |
| AWGA Rep Meetings | \$ 200.00 | |
| Operating Expenses (signs, stamps,etc) | \$ 400.00 | |
| Recognition (ringers, etc.) | \$ 300.00 | |
| Misc expenses (Weebly Website, GoDaddy, etc) | \$ 300.00 | |
| Southern District Obligation (@\$5) | \$ 320.00 | |
| Sunshine Fund | \$ 100.00 | |
| State Medallion | \$ 100.00 | |
| President's Cup | | \$ 400.00 |
| Club Championship | | \$ 800.00 |
| SBRWGA Solheim | | \$ 900.00 |
| Home and Home | | \$ 400.00 |
| Sadie Hawkins | | \$ 500.00 |
| Member/Member | | \$ 1,200.00 |
| Robson Cup | | \$ 500.00 |
| Holiday Party | | \$ 800.00 |
| Queens of Swing | | \$ 800.00 |
| Option #1 (e.g. range balls) | | \$ 900.00 |
| Option #2 (e.g. shirts) | | \$ 500.00 |
| TOTAL EXPENSES | \$ 4,680.00 | \$ 7,700.00 |
| | | |
| Revenue minus Expenses | \$ (35.00) | \$ 2,630.00 |
| End of Year Balance (Target \$1500) | | \$ 2,595.00 |