



SBRWGA Board Meeting
 Tuesday, May 9, 2023
 01:00 PM – 03:00 PM

Diane Taylor, President PRESENT	Pam Horwitt, VP PRESENT	Jen Valverde, Secretary PRESENT	Kay Johnson, Treasurer PRESENT
Susan Ness, Membership PRESENT	Monika Bartko, Social PRESENT	Jackie Elphic, Sponsors PRESENT	Deb Ferguson, Comms ABSENT
Cathy Steel, League Day PRESENT	Toni Graves, Rules ABSENT	Barb Simms, Webmaster ABSENT	Steph Gaskill, Handicap PRESENT
M. Jahaske, Director of Golf PRESENT			

President Diane Taylor called the meeting to order.

PREVIOUS MONTHS' ACTION ITEMS

Owner	Action Item	Status
D. Taylor	Send out an email 4/11/2023 to SBRWGA members know that the course is being sprayed for buffalo grass and cannot have any traffic (vehicle or foot).	CLOSED
D. Taylor	In the next President's Message remind SBRWGA members that the Greens Committee has an email for questions and concerns and that Alex Anna is our POC.	CLOSED
C. Steel	Include 1 helpful hint for pace of play with each week's scorecard email.	CLOSED
M. Jahaske	Add Lady Niners information to SBR Golf information.	CLOSED
D. Taylor	Ask Kelly to add a 20% automatic gratuity for lunch service at the Summer Solstice event.	CLOSED

A motion was made to approve the previous month's minutes. The motion passed.



SUGGESTION BOX – J. Valverde

Suggestion: People who hold a handicap through SBR should not be able to play as a guest in Member/Guest event.

This was discussed and three clarifications to this tournament format are:

1. The SBRWGA Policy and Procedures does not stipulate who is considered a guest. Members are those that are a member of SBRWGA.
2. One of the purposes of the Member/Guest event is to attract new members to SBRWGA.
3. The field would be limited because not all members have a guest that is “outside of SBR.”

Suggestion: Have a lidded box located at the Ranch House after golf to submit scorecards.

This suggestion was discussed and there was one instance when a scorecard was missing. Cathy Steel has implemented a scorecard check off list so that she can determine immediately after play that all scorecards are turned in.

Suggestion: On League Day, play a 2- or 4-person team game.

Great idea! Cathy Steel will look to implement a team game into the League Day play.

Suggestion: On League Day play a “pick your partner” game. The only time we pick a partner is for Member/Member.

Good idea! We will work to add a “pick your partner” game to the list of League Day games.

NEW BUSINESS – D. Taylor

Board Approval of Partial Refund – Member/Guest

Diane brought to the Board’s attention that there were players signed up for Member/Guest that had to cancel at the last minute due to illness (covid). She said that these individuals deserved a partial refund of the monies not already spent. (Jacket and green fees). The board discussed that although the deadline for refunds had passed, that the nature of the illness and the responsible cancellation made the event safer for all other participants. Additionally, a guest who had an annual pass overpaid the green fee for the event. A motion was made for the partial reimbursements and the motion was passed.

ACTION: Pam to provide Member/Guest reimbursements for Diane to sign.

Telegraph Tournament

Diane reported that the patio was reserved for 5/23 and that there would be a leaderboard.



League Day – July 18th Charity Event

Diane is taking the responsibility for this event. The game will not result in a score to be posted. Mike has generously offered to waive the \$5 prize fund and will donate this to the charity.

Request to Invite MVP in July

Diane received a request from a SBRWGA member to invite MVP to play with us while our course is closed. It appears that the only date that will work for this is 7/25.

ACTION: Diane to invite MVP to play with us on 7/25.

2024 Major Event Schedule

Diane and committee worked on the schedule and provided this to the Board. A motion was made to approve this schedule. The motion passed.

COMMITTEE REPORTS

TREASURER – K. Johnson

Monthly Financials:

Kay presented the financials.

The Member/Guest event is awaiting final costs.

Kay performed an analysis of 2022 gross receipts and SBRWGA is at 26%; within the limit for 501.C7 non-profit.

Kay filed the 2022 tax return.

A motion was made to approve the financials. The motion passed.

TOURNAMENTS – P. Horwitt

Pam provided a debrief of the Member/Guest tournament. She offered hearty “kudos” to Monica, Cathy, Mike, Ken and all the volunteers.

There was an informative discussion of why it’s beneficial to have the prize money flow through the pro shop. Mike explained that we receive a lot of extra value in exchange for this process. For example, SBR golf course provided facilities like the putting green and driving range for the Fun Day events at no extra cost. Additionally, extra days for the event are built into the pro shop tee sheet schedule and course use expectations. Mike and his staff are also making a concerted effort to have “fresh” merchandise in the shop for those utilizing winnings.

Pam reported that we had 44 members playing in the up-coming SaddleBrooke Women’s Classic

Pam reported that 45 names were submitted in the Member/Guest “rebrand” effort. These will be down selected to the top 5 and a survey will be sent to SBRWGA membership for a vote.

ACTION: Pam to down select Member/Guest event names to 5 before the end of June.

SOCIAL – M. Bartko

Monica had nothing additional to add regarding the Member/Guest tournament.

Monica will be on extended travel and Pam, Cathy and Diane will cover Sadie Hawkins event to help her out.



The 2024 major event schedule has been set.

ACTION: Monica to email Tyler, Kelly and Andrea informing them of the dates for our 2024 events.

SPONSORSHIP – J. Elphic

Jackie reported that SBRWGA has a new \$900 sponsor: Cactus Nectar (home remodel).

Jackie reported that Catalina Dental has not yet provided sponsorship money.

ACTION: Jackie to write one more letter to Dr. Helen for sponsor money.

RULES – T. Graves

Nothing to report.

MEMBERSHIP – S. Ness

Susan reported that Terri Pompa is SBRWGA's newest member.

The SBRWGA business cards have been produced and will be placed in the card holder in the pro shop underneath the SBRWGA bulletin board.

ACTION: D. Taylor to update/clean-up the SBRWGA bulletin board.

HANDICAP – S. Gaskill

Steph is on track to complete the WHS survey as required.

ACTION: S. Gaskill to complete the WHS survey by June 30, 2024.

LEAGUE DAY – C. Steel

Cathy had nothing new to report.

WEBSITE – B. Simms

Nothing new to report.

COMMUNICATIONS – D. Ferguson

In Deb's absence, Diane reported that the SBR Roundup will have an article about our Member/Guest tournament.

GOLF COURSE OPERATIONS – M. Jahaske

Mike reported that we are entering the heavy golf course maintenance time of year. The course will be closed every Wednesday June thru September.

The meeting adjourned at 2:30 pm. The next SBRWGA Board Meeting is June 13 at 1:00 pm.



May Action Items

Owner	Action Item	Status
D. Taylor	Ask for golf clinic suggestions and direct that these should be placed in the SBRWGA Suggestion Box	Pending finish of tournament season.... Tentative May completion date
S. Gaskill	Complete the WHS survey by 6/30/2023	
J. Elphic	Write one more letter to Dr. Helen for sponsor money	
D. Taylor	In the June President's Message add information about the fun Mixed Sticks Tournament.	CLOSED
D. Taylor	Update / clean-up the SBRWGA bulletin board	CLOSED
P. Horwitt	Provide Member/Guest reimbursements for Diane to sign.	CLOSED
D. Taylor	Invite Mountain View/Preserve to play on 7/25/2023	CLOSED
P. Horwitt	Down select Member/Guest event names to 5 before the end of June.	In Process
M. Bartko	Send an email to Tyler, Kelly and Andrea informing them of the dates for our 2024 events.	

**SBRWGA Financial Statement
May 7, 2023**

	2023 Budget	Prior Period Year to Date	4/9/23 - 5/7/23	Current Year to Date	Over/(Under) 2023 Budget
Beginning Cash		<u>\$ 5,136.47</u>	<u>\$ 16,389.29</u>	<u>\$ 5,136.47</u>	
Revenue:					
Membership Dues	\$ 5,250.00	5,250.00		5,250.00	\$ -
Handicap Only Fee	0.00	240.00		240.00	240.00
Miscellaneous		-		-	-
Sponsorships	7,500.00	9,800.00		9,800.00	2,300.00
Robson Member Guest	2,500.00	2,500.00		2,500.00	0.00
Hole in One	0.00	5.00	5.00	10.00	10.00
Total Revenue	<u>15,250.00</u>	<u>17,795.00</u>	<u>5.00</u>	<u>17,800.00</u>	<u>2,550.00</u>
Expenses:					
SDWGA Fees	525.00	525.00	5.00	530.00	5.00
SD Telegraph & Del Sud Tournaments	525.00	630.00		630.00	105.00
Association Fees (Kachina)	50.00	-		-	(50.00)
Operating & Misc. Expenses (signs, stamps, web, etc.)	1,100.00	66.76		253.63	(846.37)
Plastic Bins for Storage			34.70		
Robson Communities Banner			70.64		
Sponsorship Signs			81.53		
Recognition (Most improved, Maintenance gifts, etc.)	900.00	175.12		235.12	(664.88)
Closest to the Pin - April - June			60.00		
State Medallion	200.00	-		-	(200.00)
President's Cup - See Schedule	750.00	942.50		942.50	192.50
Club Championship	750.00	-		-	(750.00)
Member/Guest (Inc. Robson's \$2,500) See Schedule	4,500.00	3,425.80	(4,257.62)	(831.82)	(5,331.82)
SaddleBrooke Women's Classic	0.00	-		-	0.00
Sadie Hawkins	750.00	-		-	(750.00)
Updegraff Cup	1,300.00	-		-	(1,300.00)
Member/Member	2,000.00	-		-	(2,000.00)
Mixed Stix	400.00	-		-	(400.00)
Holiday Party	1,200.00	-		-	(1,200.00)
Cat Cup/SBR Hosting	150.00	-	89.37	89.37	(60.63)
Range Balls	2,000.00	777.00		777.00	(1,223.00)
Total Expenses	<u>17,100.00</u>	<u>6,542.18</u>	<u>(3,916.38)</u>	<u>2,625.80</u>	<u>(14,474.20)</u>
Net Revenue Less Expenses	<u>\$ (1,850.00)</u>	<u>11,252.82</u>	<u>3,921.38</u>	<u>15,174.20</u>	<u>\$17,024.20</u>
Ending Cash Balance		<u>\$ 16,389.29</u>	<u>\$ 20,310.67</u>	<u>\$ 20,310.67</u>	

Member/Guest (April 25-26, 2023)

	Prior Period	Current	Current Period
	Year to Date	Period	Year to Date
Income			
Tournament Fees			
Annual Members (35@\$175)	\$ -	\$ 6,125.00	\$ 6,125.00
Non-Annual Members (10@\$210)		2,100.00	2,100.00
Annual Guest (1@\$175)		175.00	175.00
Non-Annual Guests (44@\$210)		9,240.00	9,240.00
Miscellaneous -			
Putt/Chip Contest		225.00	225.00
Mulligan Purchases		45.00	45.00
Total Income	-	17,910.00	17,910.00
Expenses			
Prize Fund-Flight Payouts	-	3,100.00	3,100.00
Prize Fund-Closest to the Pin (4)		100.00	100.00
Prize Fund for Putt/Chip Contest		225.00	225.00
Green Fees	-	2,880.00	2,880.00
Tee Markers	148.56		148.56
Luncheon - Tuesday		2,044.00	2,044.00
Luncheon - Wednesday	-	3,508.34	3,508.34
Pizza Party			
Food & Supplies	-	256.64	256.64
Wine	286.40		286.40
Tee Prizes			
Paper Weights	2,363.51	111.98	2,475.49
Windbreakers (?)			
SWAG Bags & Snacks	47.97	659.30	707.27
Door Prizes	395.23	203.43	598.66
Balloon Game		75.70	75.70
Supplies & Decorations	184.13	487.99	672.12
Total Expenses	3,425.80	13,652.38	17,078.18
Net Income Less Expenses	<u>\$ (3,425.80)</u>	<u>\$ 4,257.62</u>	831.82
Budget			<u>(4,500.00)</u>
Over (Under) Budget			<u>\$ (5,331.82)</u>