



SBRWGA Board Meeting
Date: February 11, 2020
Time: 1:00 – 3:00 P.M.

ATTENDEES

Jeanne Osterlund, Pres.	Diane Taylor, Treas.	Joanne Oliver, Sec.	Lorraine Smith, V.P.
M Timberlake, League Day	Pam Horwitt, Sponsorship	Trish Kelly, Rules	Mindy Hawkins, Social
C Mihal, Communications	Marci Whitehead, Membership	Mike Jahaske, Director of Golf	

President Jeanne Osterlund called the meeting to order. An agenda had been previously distributed. Motion was made by T Kelly and 2nd by C Mihal to approve the minutes from the last meeting. They were approved and can be posted.

NEW BUSINESS

- 1. TREASURY:** Diane Taylor presented the current Treasury Report, from 1/10/20 – 2/10/20. See Exhibit A. Revised budget for end of Q2 will be sent out.
- 2. MEMBERSHIP:** Marci Whitehead reported on Membership. Coffee with New Members was held on 1/15/20. Response was well accepted by all. Pace of Play and Local Rules were discussed. Marci and Diane Taylor attended our booth at the EXPO where a few ladies stopped.
 - **ACTION:** M Whitehead to host another Coffee with New Members when at least 6 new members have joined.
 - **ACTION:** T Kelly will have a handout of the next New Member get together on rules.
- 3. SPONSORSHIP:** Pam Horwitt reported on Sponsorship Contributions. All tournaments have been assigned. Cheryl Reddy following up on phone calls, having signage made.
 - \$7600.00 Current Commitments
 - \$3700.00 Verbal Commitments
 - \$1500.00 Shortfall from last year
 - Coyote Golf Cart. Coyote declined to sponsor us at previous levels as they felt they were not getting the expected recognition relative to the amount of money they've give us in the past. Sponsorship requested from the Board more clarification as to how sponsorship money was used. The Board provided talking points for future discussions with sponsors.
 - A Draft of a New Sponsorship Commitment Form was presented by P Horwitt, and discussed. Several changes were recommended. It was decided that this would be tabled until next Board Meeting on 3/10/20. Some of the reasons – we need to expand on what our sponsors will receive, such as range balls, (which per M Jahaske have a lot of visibility), acknowledgement in our community newsletter. C Mihal suggested a format to be used for sponsorship events as is used in the Tennis Association.



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- **ACTION:** P Horwitt to send a list to sponsors to the Board, showing the event and financial commitment of each sponsor.
- **ACTION:** P Horwitt to send thank you emails to all sponsors, letting them know the event(s) and dates of the tournaments they are sponsoring.
- **ACTION:** P Horwitt/C Reddy – Check on business cards for Battery Guy and Outdoor Creations
- **ACTION:** C Mihal to share tennis sponsor format with Pam/Cheryl

4. TOURNAMENTS: Lorraine Smith presented on our President's Cup Tournament.

- 50 members have signed up who qualify to play, with only 2 “follow the field”. It was determined that these 2 will be integrated into the field, but not eligible to win the Cup. However, they will be eligible for other prizes.
- 6 Flights, with one flight with 7 players. Updates to be done on Sunday from Golf Genius (NOTE: this was changed on 2/12/20 to Friday, as requested by Ken Stienke to allow ample time.)
- Payouts - \$45/\$35/\$25/\$15. We will pay 4 places in the Cup. Motion was made to approve these payouts by P Horwitt, 2nd M Whitehead.
- Door prizes will be available, with a suggestion by M Jahaske, as rounds of golf for a 2-some at SBR. In the future, these could be available from other local Robson Communities for our special tournaments; i.e., President's Cup, Club Championship, Member/Member.
- Players may cancel but no monies will be returned.
- Max 10 Rule does not apply to President's Cup.
 - **ACTION:** D Taylor to provide a check to the ProShop for \$720.00 for flight winners.
 - **ACTION:** M Jahaske to provide rounds of golf at SBR for 2-somes, as well as check on future rounds of golf at other Robson Communities. Also, to check on tokens?

TOURNAMENTS: (cont'd) Lorraine Smith also reported on our next event, Match Play, 3/10/20. It was decided this would be a 1 day event, to be held on Tuesday for this years, as individual games, head-to-head.

5. RULES: Trisha Kelly reported on Rules.

- **ACTION:** T Kelly is in the process of compiling a Rules Quick Reference Guide which will include some Local Rules.
- **ACTION:** T Kelly sending our a “Rule of the Month.”
- **ACTION:** M Jahaske will share these same “Rule of the Month” with the Men's League and encourage provisional play.
- **ACTION:** M Jahaske has agreed to conduct a clinic on bunker play on Wednesday, March 11, on the 16th hole. The clinic will be open all golfers.



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6. FINAL NOTES: Policy & Procedure updates being completed.

➤ **ACTION:** J Oliver with approvals from J Osterlund

7. ADJOURNMENT: The meeting adjourned at 3:00 P.M. Next Board Meeting March 10, 2020

Respectfully Submitted,

Joanne L. Oliver

Joanne L. Oliver, SBRWGA Secretary

Exhibits to Follow:

Exhibit A: SBRWGA Treasury Report Jan 10, 2020 – Feb 10, 2020

Exhibit A
SBRWGA TREASURY REPORT
Jan 10, 2020 -Feb 10, 2020

INCOME STATEMENT

REVENUE

Sponsorship	\$	2,400.00
Hole in One	\$	15.00
Catalina Cup - The Views	\$	270.00
Catalina Cup - Oro Valley CC	\$	270.00
Membership Dues & GHIN Only	\$	985.00
Team Jackets (76)	\$	2,939.68
TOTAL REVENUE	\$	6,879.68

EXPENSES

Catalina Cup Entry Fee - The Views	\$	270.00
Catalina Cup Entry Fee - Oro Valley CC	\$	270.00
SBR HOA - Coffee/ New Member Welcome	\$	58.90
SDWGA - Dues (2020)	\$	25.00
Barb Simms (76 Team Jackets)	\$	2,939.68
TOTAL EXPENSES	\$	3,563.58

NET REVENUE	\$	3,316.10
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BALANCE SHEET

Checking account balance as Jan 10, 2020	\$	17,921.21
Net Revenue	\$	3,316.10
Checking account balance as of Feb 10, 2020	\$	21,237.31

