

SBRWGA Board Meeting Tuesday, December 12, 2023 01:00 PM – 03:00 PM

| Diane Taylor/Pam Horwitt | Pam Horwitt/Nanci Messner, | Jen Valverde, Secretary | Kay Johnson/Kathi Dyer, |
|------------------------------|----------------------------|-------------------------|---------------------------|
| President | VP | PRESENT | Treasurer |
| PRESENT | PRESENT | | PRESENT |
| Susan Ness, Membership | Monika Bartko/Maggie | Jackie Elphic, Sponsors | Deb Ferguson, Comms |
| PRESENT | Merrick, Social | PRESENT | PRESENT |
| | PRESENT | | |
| Cathy Steel, League Day | Toni Graves/Deb Lawson, | Barb Simms, Webmaster | Steph Gaskill/Deb Lawson, |
| PRESENT | Rules | PRESENT | Handicap |
| | PRESENT | | ABSENT/PRESENT |
| M. Jahaske, Director of Golf | | | |
| PRESENT | | | |

President, Diane Taylor, called the meeting to order at 01:00 PM. She welcomed the new 2024 Board members. The new members attended to insure a smooth transition into next year.

PREVIOUS MONTHS' ACTION ITEMS

| Owner | Action Item | Status |
|-------------|-------------------------------|--------|
| J. Valverde | Update the SBRWGA By-Laws and | CLOSED |
| | Policy and Procedures. | |

A motion was made to approve the previous month's minutes. The motion passed.

SUGGESTION BOX – J. Valverde

<u>Suggestion</u>: Do 2 formats for Member/Member, like a two-person scramble or Chapman, etc. This suggestion was discussed, and Cathy Steel and the League Day committee will take this under advisement for next year.

NEW BUSINESS – D. Taylor

Passing of the Gavel

Diane gave warm thanks to the 2023 Board members and reminded them to train their successor. Diane officially passed the Presidency to Pam Horwitt.



COMMITTEE REPORTS

TREASURER – K. Johnson

Monthly Financials:

Kay reported that the 2024 budget was approved by the SBRWGA membership during the holiday luncheon. Kay presented the Member/Member and the monthly financials. A motion was made to approve the financials. The motion passed.

TOURNAMENTS – P. Horwitt

Pam reported that there was a lot of positive feedback from the Member/Member event.

SOCIAL – M. Bartko

Monika acknowledged her 2023 social committee as the best she could have had.

There was a discussion about the storage of SBRWGA items used for the social gatherings and the lack of sufficient storage.

ACTION: Pam will work with Robson HOA on storage and an HOA budget for golf next year.

LEAGUE DAY – C. Steel

Cathy reported that Suz Schuester and Joanne Garcia will continue as committee members for 2023 and that they will be joined by Kay Johnson.

There are 17 tournament days in 2024. And that her committee is gathering information from members regarding games for league days.

SPONSORSHIP – J. Elphic

Jackie reported 3 sponsors have already provided funds for 2024.

RULES – T. Graves Nothing to report.

MEMBERSHIP – S. Ness

Susan reported that we already have 10 new members for 2024.

HANDICAP – S. Gaskill Nothing to report.

WEBSITE – B. Simms

Barb reported that the website had been updated with the Most Improved Player and State Medallion winners photos.

COMMUNICATIONS – D. Ferguson

Nothing to report.



GOLF COURSE OPERATIONS – M. Jahaske

Mike reported that 1:00 PM shotguns have been added on Wednesday and Thursday following the SBRMGA special events in the months of November, December and January. reminded us that the 2023 pro shop credit book expires on 12/31. Winnings from 12/1 - 12/31 are placed on the 2024 pro shop credit book. He also reminded us that gift cards are good for 13 months from the date of purchase.

Mike reported that the 2024 rates will be published 12/1/2023 and that annual play cards go on sale on 12/11/2023.

He also reported that the 8am year-round shotgun has been implemented.

The meeting adjourned at 2:45 PM.

The next SBRWGA Board Meeting is January 9th at 1:00 pm in the Ranch House Escondido Room.

December Action Items

| Owner | Action Item | Status |
|------------|---------------------------------|--------|
| P. Horwitt | work with Robson HOA on storage | |
| | and an HOA budget for golf next | |
| | year. | |

| SBRWGA Financial Statement December 10, 2023 Beginning Cash Revenue: | 2023 Budget | Prior Period Year to Date \$ 5,136.47 | 11/12/2023 12/10/23 \$ 8,742.34 | Current Year to Date \$ 5,136.47 | Over/(Under) 2023 Budget |
|---|---------------------|---|--|--|-----------------------------|
| Membership Dues Handicap Only Fee Miscellaneous | \$ 5,250.00 0.00 | 5,430.00 270.00 - | | 5,430.00 270.00 - | \$ 180.00 270.00 - |
| Sponsorships | 7,500.00 | 11,000.00 | | 11,000.00 | 3,500.00 |
| Robson Member Guest | 2,500.00 | 2,500.00 | | 2,500.00 | 0.00 |
| Hole in One (Current Balance \$295) Receipts Payout | 0.00 | - 300.00 (355.00) | 10.00 | (45.00) | (45.00) |
| Total Revenue | 15,250.00 | 19,145.00 | 10.00 | 19,155.00 | 3,905.00 |
| Expenses: SDWGA Fees | 525.00 | 530.00 | | 530.00 | 5.00 |
| SD Telegraph & Del Sud Tournaments | 525.00 | 890.00 | | 890.00 | 365.00 |
| Association Fees (Kachina) | 50.00 | 50.00 | | 50.00 | 0.00 |
| Operating & Misc. Expenses (signs, stamps, web, etc.) Survey Monkey Printer ink & drink tickets | 1,100.00 | 400.39 | 41.61 163.48 | 605.48 | (494.52) |
| Recognition (Most improved, Maintenance gifts, etc.) Closest to the Pin - November & December Maintenance Crew Gift Bags Sponsorship mailings | 900.00 | 676.13 | 72.07 40.00 36.66 26.40 | 851.26 | (48.74) |
| State Medallion | 200.00 | - | 250.00 | 250.00 | 50.00 |
| President's Cup | 750.00 | 958.81 | | 958.81 | 208.81 |
| Club Championship | 750.00 | 831.21 | | 831.21 | 81.21 |
| Member/Guest (Inc. Robson's \$2,500) | 4,500.00 | 4,228.28 | | 4,228.28 | (271.72) |
| SaddleBrooke Women's Classic @HOA1 | 0.00 | - | | - | 0.00 |
| Sadie Hawkins | 750.00 | 936.12 | | 936.12 | 186.12 |
| Updegraff Cup | 1,300.00 | 1,659.30 | | 1,659.30 | 359.30 |
| Member/Member - See Schedule | 2,000.00 | 1,748.48 | 1,415.89 | 3,164.37 | 1,164.37 |
| Mixed Stix | 400.00 | 323.67 | | 323.67 | (76.33) |
| Holiday Party - See Schedule | 1,200.00 | - | 1,380.73 | 1,380.73 | 180.73 |
| Cat Cup/SBR Hosting & Plaque Eng. | 150.00 | 215.74 | | 215.74 | 65.74 |
| Range Balls | 2,000.00 | 2,091.00 | 2 426 84 | 2,091.00 | 91.00 |
| Total Expenses Net Revenue Less Expenses | 17,100.00 | 15,539.13 3,605.87 | 3,426.84 (3,416.84) | 18,965.97 189.03 | 1,865.97 \$2,039.03 |
| Ending 2023 Cash Balance | 9 (1,050.00) | \$ 8,742.34 | \$ 5,325.50 | \$ 5,325.50 | \$2,035.05 |
| 2024 Recipts: 2024 Membership Dues 2024 Handicap Only Fees 2024 Sponsorships: Judi Yazzie Catalina Family Dental Concierge A/C | | <u> </u> | = 3,050.00 3,050.00 600.00 500.00 300.00 | <u> </u> | |
| Ending Cash | | | \$ 9,835.50 | | |

Member/Member Tournament December 27-28, 2023

| | Prior Period Year to Date | Current Period | Total |
|--|------------------------------|-------------------|-------------|
| Income | | | |
| Tournament Fees (72 Participants @ \$30) | \$- | \$ 2,160.00 | \$ 2,160.00 |
| Total Income | | 2,160.00 | 2,160.00 |
| Expenses | | | |
| Member Gifts | 1,358.90 | | 1,358.90 |
| Door Prizes | 155.65 | 28.80 | 184.45 |
| Prize Fund | | 1,270.00 | 1,270.00 |
| Lunch 1st Day-Supplies, drinks, food | | 751.66 | 751.66 |
| Luncheon 2nd Day | | 1,235.33 | 1,235.33 |
| Decorations | 233.93 | 290.10 | 524.03 |
| Plaque Engraving | | | - |
| Total Expenses | 1,748.48 | 3,575.89 | 5,324.37 |
| Net Income Less Expenses | \$ (1,748.48) | \$ (1,415.89) | (3,164.37) |
| Budget | | | (2,000.00) |
| Over (Under) Budget | | | 1,164.37 |
| Additional Board Approved Budget | | | (2,000.00) |
| Over (Under) Revised Budget | | | \$ (835.63) |

Holiday Party - December 8, 2023

| | Total |
|---|----------------|
| Income | |
| Member Payments (68 Participants@ \$15) | \$ 1,020.00 |
| Total Income | 1,020.00 |
| Expenses | |
| Luncheon | 2,400.73 |
| Total Expenses | 2,400.73 |
| Net Income Less Expenses | (1,380.73) |
| Budget | (1,200.00) |
| Over (Under) Original Budget | 180.73 |
| Additional Board Approved Budget | (1,000.00) |
| Over (Under) Revised Budget | \$ (819.27) |

SBRWGA 2024 Final Budget

| | 2023 Budget | 2024 Budget | |
|--|--------------------|----------------|------------------------------|
| Cach Carryovar from 2022 | Duuget | • | |
| Cash Carryover from 2023 Revenue: | | \$ 5,222.72 | - |
| Membership Dues (Estimate 112 Members) | \$ 5,250.00 | 5,600.00 | |
| Handicap Only Fees (12 @ \$15) | | 180.00 | |
| Sponsorships | 7,500.00 | 8,000.00 | |
| Robson Member Guest | 2,500.00 | 2,500.00 | |
| | | | - |
| Total Revenue | 15,250.00 | 16,280.00 | - |
| Expenses: | | 560.00 | |
| SDWGA Fees | 525.00 | 560.00 | |
| SD Telegraph & Del Sud Tournaments | 525.00 | 560.00 | |
| Association Fees (Kachina) | 50.00 | 50.00 | |
| Operating Expenses (signs, stamps, web, etc.) Recognition (Most improved, Maintenance | 1,100.00 | 1,100.00 | |
| gifts, ctp, etc.) | 900.00 | 1,400.00 | |
| | | | |
| State Medallion | 200.00 | 250.00 | |
| President's Cup | 750.00 | 1,000.00 | |
| Club Championship Member/Guest | 750.00 4,500.00 | 800.00 | * \$2,500 from Robson |
| SaddleBrooke Women's Classic | 4,500.00 | - | |
| Sadie Hawkins | - 750.00 | 1,000.00 | *Hosting 2024 |
| Updegraff Cup | 1,300.00 | 1,300.00 | |
| Member/Member | 2,000.00 | 2,000.00 | |
| Mixed Stix | 400.00 | , | *MGA to take over Tournament |
| Holiday Party | 1,200.00 | 1,200.00 | |
| Cat Cup/SBR Hosting | 150.00 | 150.00 | |
| Range Balls | 2,000.00 | 2,400.00 | |
| | | | - |
| Total Expenses | 17,100.00 | 19,070.00 | - |
| Net Revenue Less Expenses | \$ (1,850.00) | \$ (2,790.00) | _ |
| Estimated Remaining Cash 2024 | | \$ 2,432.72 | - |